Dear Friends,

In 1968, NorthPoint Health & Wellness Center, Inc. (formerly Pilot City) was started by the community and for the community because Northside residents wanted access to health, employment, education, and housing, right here in their neighborhood. 50 years later, NorthPoint continues to be led by the community and for the community to address those same needs.

As NorthPoint has grown, we have evolved while keeping the needs of the community central to our work. We have honored our history by maintaining a board and staff that reflect our diversity. We are creating our future by expanding our campus to better serve the volume and changing needs of the people we serve.

We are extremely thankful for our volunteers, supporters and partners over the last 50 years and look forward to what we can achieve in the future!

Sincerely,

Stella Whitney-West, CEO | Juan Jackson, Board Chair
Donisha says, “I don’t have any family here. I want to do my own thing and not let anything get in the way of my goals. I came to win.”

Donisha was able to find employment on her own when she arrived in Minneapolis, she needed help with housing. She was put in touch with the Gateway Program at NorthPoint, which helps families receiving assistance through the Minnesota Family Investment Program (MFIP) obtain employment and family stability. The Gateway Program helped Donisha find an apartment.

“Gateway works with clients to help them set goals,” says Andrea, Gateway Family Facilitator. “I’ve watched Donisha accomplish her goals. She is one of those people who you point in the right direction and she does the work. She is in a better position now which gives her more options.”

“I love Gateway. I’m really happy,” says Donisha. “They’ve helped me get where I need to be and have given me hope. I go to group meetings and have one-on-one coaching. This is my honeycomb hideout, my go-to. NorthPoint won’t lead you in the wrong direction. That means everything to me.”
"Most funders look for alignment in mission. Delta Dental has that with NorthPoint. There’s also an alignment with how we can affect outcomes. These things are compelling to a funder.

Our mission is to improve overall health through oral health. Partnering with NorthPoint furthers our mission. The opportunity for education and prevention is important. I’m confident the Delta Dental of Minnesota Foundation and NorthPoint will continue to have a strong relationship."

Since 2014, the Delta Dental of Minnesota Foundation has provided NorthPoint with $350,000 in grants to support our dental community outreach programs. These grants have enabled us to provide overall services that promote good oral health (and beautiful, healthy smiles) in our community. In addition, NorthPoint’s clinic has received $600,000.
$10,000 - $49,999
CAP Foundation
Hunger Solutions
Minneapolis Urban League

$5,000 - $9,999
Ballard Spahr LLC
City of Minneapolis
Local Initiative Support Corporation (LISC)
Robbinsdale Area School District
State of Minnesota, Department of Human Services—Department of Alcohol & Drug Abuse Division

$1,000 - $4,999
Community Health Worker Alliance
Give MN
Greater Minneapolis Council of Churches/ Mn. FoodShare
Hennepin County Emergency Food and Shelter Program
Jason & Megan Ogdahl
Joshua Mattson
Meadowbrook Elementary School
Medtronic – Volunteer Group
Minneapolis Foundation
Community Health Fund of the Minneapolis Foundation

$500 - $999
Anonymous
AT & T Credit & Collections
Department /Communication Workers of America/ Local 7250
Bryn Mawr Presbyterian Church
Donna & Michael Kaplan
Kelly Ruby
Margaret D. Pharris
Minnehaha Academy Middle School
National Theater for Children
Padilla Company
Roderick T. Alston
Stella Whitney-West
Terrance Fleming
UHG/Abbott Labs

$200 - $499
Andrew Mott
Ann Sparks
Anonymous
Beverly Propes
Jamie Wilson
Juan Jackson
Michael Lafave
Mortenson Construction - Employees
Naima Bashir
North United Methodist Church
Dr. Paul Erickson
Thompson Reuters/ Matching

$1 - 199
Airrion Williams
Aisha Mgeni
Alexandra Leis
Aliyah Primus
Amanda Beckett
Amazon
Amelia Charles
Amy Pak
Anand Murali
Ann Gross
Ann Sweeney
Anne Marie Seward
Anonymous
April Corniea
Rachel Ortiz
Belinda Abner
Brandon Jones
Brendon Cullinan
Brian J. Bergs
Candis McKelvy
Christal Gaskins
Cora A. Lueben
Cynthia Micolichek
David Lawless
Denelle Hygrell
Donn Vargas
Edwinna Sackariaison
Elissa F. Wallace
Elizabeth Anderson
Emily Anderson
Emily Mattson
Emily Terrell
Eric & Carol Jean Polson
Evan Graenkel
Felicia Jappah
Filsan Ibrahim
Gabriele Kirsch
Hana Bibliowicz
Heidi Anderson
Helen Thomas
Hennepin Health - Employees
Honeywell Employees - Plymouth
Jackie K. Nesbit
Jady Miller
Jamie Saastad
Jennifer Klotz
Jenny Sigsbee
Jesse A. Winsell
John LeMay
John Wetzel
Julie E. Nielsen
Katheryn M. Bumphurs Lymon
Kelly K. Tanzer
Kelly Ruby
Kimberly Spates
Kimry Johnsrud
Kurt Peters
Kurtis A. Greenley
LaShonda Washington
Laurie Goehlen
Leigh Smith
Lilian Ngungkpan
Linda Higgins
Linda Marie Bosma
Lona Healam
Marcel Lynn
Margaret Rog
Mark W. Vandermyde
Mary Banwell
Michelle Jensen
Michelle Richardson
Mortenson Construction - Employees
Murial Reed
Nashea Tucker
Nathaniel Orr
Pang Yang
Patrick Wilson
Dr. Paul Erickson
Rice & Gravy by Candice
Rose McCullough
Sally Newbury
Sara J. Lueben
Sarah Molasky
Sarita J. Ivy
Scott Bordo
Shawnice Reid
Sherrie Coleman Simpson
Shirlee Jordan
Stephanie Nelson
Stratacore
Susan Dunn
Tami Traeger
Terri J. Hupp
Thomas Schmell
Thompson Reuters/ Corp. Matching
Tou Cher Yang
Vicki Schneider
Vusumuzi Zulu
Wendy Lazear
Yesica Gonzalez-Guzman

Food Drives / In-Kind
Food Donation Partners
ALDI Foods
CUB Foods - Broadway/Brookdale/ Robbinsdale/Lake Street
Henn. County Service Hub - Plymouth Ave
Hennepin County Public Defender’s Office
Hennepin County Purchasing Office
Heritage Park
Honeywell – Multiple locations
Life Source
Lund’s & Byerly’s Golden Valley
MCF Tractor Works Building
MCTC
Minneapolis Institute of Arts
Minnehaha Academy Middle School
Mortenson Construction
MPLS Public Schools – Broadway Office
National Theatre For Children
North Commons
St. Vincent
Sustainable Resource Center
Thor Construction
Wayman AME Church
FINANCIAL HIGHLIGHTS
For the year ending December 31, 2018

2018 REVENUE

80% Government, Corporation, & Foundation
16% United Way, Corporate, & Individuals
4% Renaissance & Other

REVENUE
Grants & Contracts 6,299,023
Contributions 1,230,388
Other 310,880
TOTAL REVENUE 7,840,291

EXPENSE
Program Services 5,986,832
Management and general 948,546
Fundraising 160,301
TOTAL EXPENSES 7,095,679

Change in net assets for the year 744,612
Net assets, Beginning of year 3,256,787
Net assets, End of year 4,001,399

2018 EXPENSES

84% Program Services
13% Management & General
2% Fundraising
Served nearly **16,000 individuals** from over **5,900 households**.

Provided more than **733,000 pounds of food** to families fighting hunger in our community.

**602 volunteers** donated more than **14,900 hours of service** to NorthPoint.